## NAME <br> Instructions to candidates

 CLASS $\qquad$ ADM NO: $\qquad$DATE
a) Write your name and adm. no in the spaces provided above.
b) Sign and write the date of the examination in the spaces provided above.
c) This paper consists of six questions.
d) Answer any five questions in the answer booklet provided.
e) All questions carry equal marks.
f) This paper consists of $\mathbf{3}$ printed pages.
g) Candidates should check the question paper to ascertain that all the pages are printed as indicated and that no questions are missing.
h) Candidates should answer the questions in English.

For examiner's use only

| Questions | Maximum Score | Candidates Score |
| :---: | :---: | :---: |
| $\mathbf{1}$ | 20 |  |
| 2 | 20 |  |
| 3 | 20 |  |
| 4 | 20 |  |
| 5 | 20 |  |
| 6 | TOTAL SCORE |  |

1. a) Explain five benefits that would accrue to Country as a result of delocalization. (10mks)
b) Explain five features of a perfect competition market structure
2. a) The following transactions relate to Vivylex wholesalers for the month of December 1998.

1998
Dec. 1 Bought goods on credit from Weka Distributors sh.46,200, Micko sh15,600 and Limo shs 38,360 .
3 Sold goods on credit to Lwanda Retailers shs.39,200, Motor Grocers sh.25,560 and Mawe shs.12,650.
7 Returned goods to Micko sh4,200 and Limo shs6,140.
11 Bought goods on credit from Tuktuk sh34,830.
12 Goods returned by motor Grocers hs4,550 and Lwanda Retailers sh1,280.
15 Sold goods on credit to Motor Grocers shs6,800, Marion traders shs12,800.
18 Goods returned by Marion Traders shs2,060.
22 Bought goods on credit from Fatuma shs 22,100 , Temo shs $38,350$.
28 Credit sales to Ngula shs16,060, Oyunga shs12,960 and Mawe shs15,260.
Enter the above transaction in the respective books of original entry
b) Discuss five factors that enhances efficient running of a warehouse.
3. a) Explain five negative effects of inflation to a country's economic development.(10mks)
b) Highlight five importance of entrepreneurship to the economy of a country. (10mks)
4. a) Explain five factors that can lead to unfavourable balance of payment.
b) Explain five factors to be considered when choosing a method of product promotion
5. a) Describe five procedure to be followed when taking an insurance policy.
b) Explain five limitations of containerization in transport sector.
6. a) Highlight five benefits that a country will enjoy as a result of indirect production( 10 mks )
b) The following trial balance was extracted from the books of Mugoya Traders as at $30^{\text {th }}$ June, 2014

> Mugoya Traders
> Trial balance
> As at $30^{\text {th }}$ June 2014

| Details | Dr (shs) | Cr (shs) |
| :--- | ---: | ---: |
| Premises | $1,500,000$ |  |
| Debtors and creditors | 20,000 | 30,000 |
| Cash at bank | 90,000 |  |
| Cash in hand | 10,000 |  |
| Purchases and sales | 140,000 | 320,000 |
| Stock of good on 1 ${ }^{\text {st }}$ July 2013 | 45,000 |  |
| Discounts | 6,000 | 2,000 |
| Salaries and wages | 50,000 |  |
| Commissions |  | 8,000 |
| Power and lighting | 12,000 |  |
| Returns | 2,000 | 19,000 |
| Carriage outwards | 5,400 |  |
| Carriage inwards | 27,000 |  |
| Capital | $\mathbf{1 , 9 2 2 , 7 0 0}$ | $\mathbf{1 , 9 2 2 , 7 0 0}$ |
| Furniture |  |  |
|  |  |  |

## Additional information

Stock of goods on $30^{\text {th }}$ June, 2014 was worth sh22, 000.
Required: prepare trading, profit and loss account for the period ended $30^{\text {th }}$ June, 2014. (10mks)

