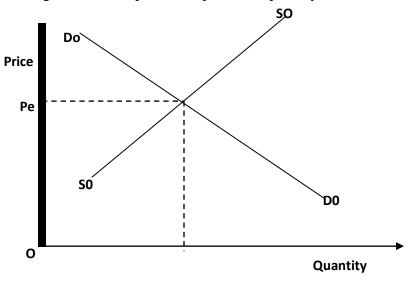
Time: 2 Hours

	per consists of 7 printed pages. Candidates should check to ascertain that all pages are printed as indicated and that r ns are missing.
1.	State the term given to each of the following descriptions (4mks)
	(a) Study of activities that are carried out in an office
	(b) Study of the process of identifying a business opportunity, acquiring the resources to start and
	run a business
	(c) Study of trade and aids to trade
	(d) Study of a systematic record keeping
2.	High light four reasons why a business plan is necessary to an entrepreneur (4mks)
(a)	
(b)	

(c)		••••••
(d)		
3.	A survey conducted in a county showed a serious decline in entrepreneurial activitie High light four possible factors that may have led to this unfortunate situation	s among citizens. (4mks)
(a)		
(b)		
(c)		
(d) 4.	State four characteristics of economic resources	(4mks)
(a)		
(b)		
(c)		
(d)		
5.	Highlight four factors an organization would consider when an office layout	(4mks)
(a)		
(b)		
(c)		

(d).....

6. The diagram shows equilibrium price and quantity



Draw a new demand curve on the diagram above showing a decrease in demand and the effect on

(4mks)

(i)Equilibrium price

- (ii) Equilibrium quantity
- (iii) Equilibrium point
- 7. Mention **four** roles played by intermediaries in the chain of distribution (4mks)

	(a)	
	(b)	
	(c)	
	(d)	
8.	In Kakamega County, it is found out that the majority of its citizen are below 18 years of	age.
	Outline four possible challenges that this pose to its economy	(4mks)
(a)		
(b)		
(c)		
(d)		
9.	Classify each of the following as renewable or non-renewable resource	(4mks)
	(a) Wool	
	(b) Lead	
	(c)Soda ash	
	(d) Natural gas	
10	Give four factors that may determine the amount of premium payable in life assurance	(4mks)

(a)					
(b).					
(c)					
(d).					
11.	Eill in the blow	elr amagas in the to	bla balaw		(Ambo)
11.	Capital	k spaces in the tall Fixed assets	Long term liabilities	Current assets	(4mks) Current liabilities
	(a) 30,000		25,000	15600	10,000
	(b) 439,235	650,485	320,000	285,320	
	(c)	1467,321	852,460	78000	168, 410
	(d) 867,345		0	264,310	210,506
12.	For each of the	e following transa	ctions identify the book	of original entry in	which the transaction
	should be rec	orded			(4mks)
	Transaction		Book of	original entry	

	(a) Goods worth Ksh.4000 returned by client	
	(b) Goods were purchased for Ksh.120, 000 on	
	credit	
	(c) Returned goods worth Ksh.6200 to the	
	supplier	
	(d) sale of office furniture worth Sh.80,000	
	on credit	
13.	Name four documents that may be required by	the registrar of companies in order to register a public
	Limited Company	(4mks)
(b) (c)		
(u)		
14.	Give four features of demand deposit account	(4mks)
(a)		
(b)		
(c)		
(d)		

15.	Outline four features of oligopoly	(4mks)
(a	a)	
(t	b)	
(c	2)	······································
(c	d)	
16 O	outline four features of free warehouse	
	define rour reactures of free warehouse	
(b)		
(c)		
(d)		
6.	Highlight four features of a parastatal	(4mks)
a)		
b)		
c)		
(d)		
17.	Telex communication is increasingly becoming unpopular amount	ong businessmen. Give four reason

	justify this trend	(4mks)
(a)		
(b)		
(c)		
(d)		
18.	Mention four pre requisites of transport	(4mks)
(a)		
19.	Highlight circumstances under which a cheque may be dishonoured	
(a)		
(b)		
(c)		
(d)		
20.	The following information was extracted from books of Kakamega trad-	ers for the year ended 31st D

Ksh

	Opening stock	100,00	
	Closing stock	80,000	
	Purchases	520,000	
	Calculate the rate of stock turn over		(4mks)
21.	Promotion conveys have become a p method to customers	opular form of product promotion. State fou	r benefits of this (4mks)
(a)			
22.	Give four disadvantages of hire pure	chase to the seller	
(a)			

21.

22.

(b)	
(c)	
(d)	
23.	Highlight four ways through which the government may create environment to business people (4mks)
(a)	
(b)	
(c)	
(d)	
24.	Give four reasons for imposing taxes by the government to its citizens (4mks)
(a)	
(b)	
(c)	
(d)	